PROTIQ
MARKETPLACE



FOR MERCHANTS

THE PROTIQ MARKETPLACE

Your expertise, our platform:
new customers and projects for your production

40+	160+	12+	Live
merchants	materials	processes	prices based on your calculation

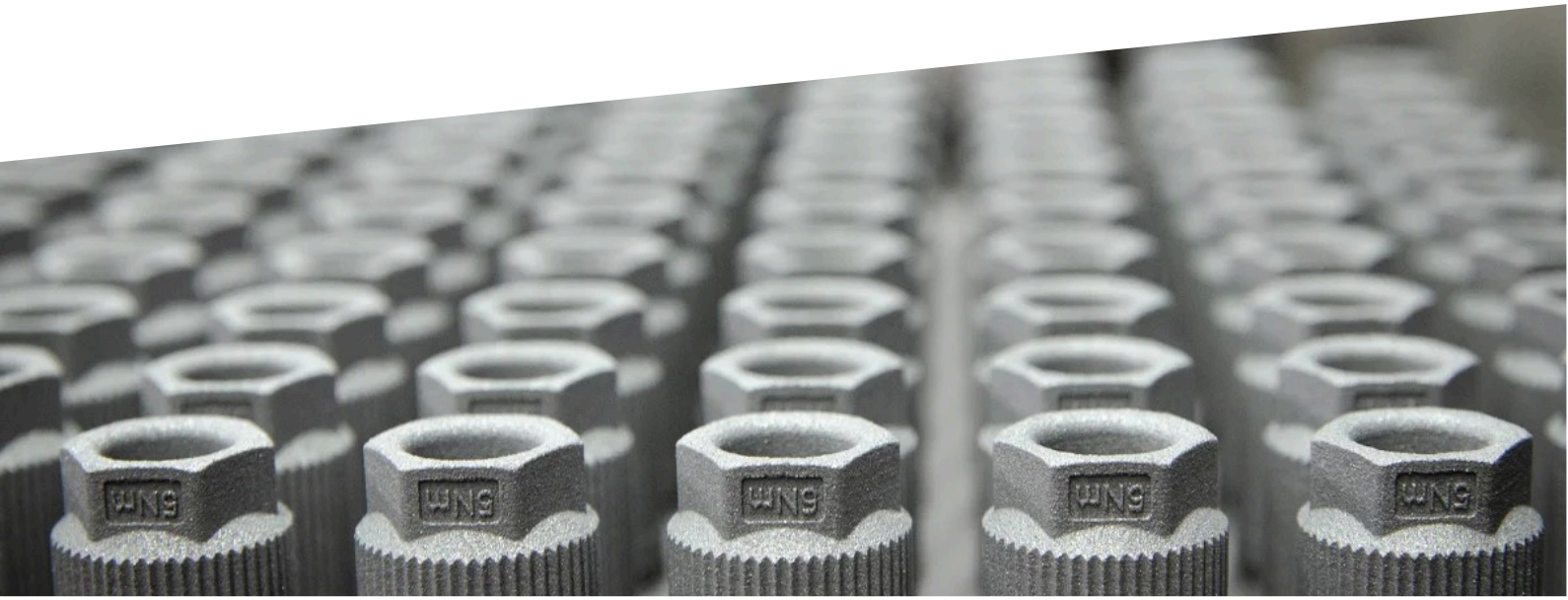
WELCOME TO THE PROTIQ MARKETPLACE

Online platforms are gaining importance in manufacturing, too. Industrial customers increasingly look for their manufacturing partners online: they want to see prices immediately, compare offers and order digitally. For small and medium-sized manufacturing service providers in particular, building an e-commerce solution of their own takes considerable effort.

The PROTIQ Marketplace connects manufacturing service providers with customers from many industries. As a merchant, you benefit from all the advantages of e-commerce without running your own platform. Our infrastructure is based on many years of experience with industrial customers. PROTIQ, the additive manufacturing specialist of the Phoenix Contact Group since 2010, is itself one of the merchants.

WHAT YOU CAN EXPECT AS A MERCHANT

- **New customers:** customers from industry and SMEs find your offer directly in the ordering process – worldwide and around the clock.
- **Less effort:** upload, data check, price, quote and order all run digitally via the platform.
- **Your prices:** you store your own calculation. We never have any insight into your pricing.
- **Strong partnership:** we support you with technical and platform questions and with marketing.



YOUR BENEFITS AS A MERCHANT



Secure infrastructure

We provide the entire e-commerce infrastructure and ensure stable and secure operation – with servers in Germany.

Online calculation

Your stored calculation automatically determines the price of every part. Pricing remains entirely up to you.

Your own merchant profile

Present your company with specialist areas, certificates, images, downloads and your own news.

Simple order handling

You see orders in the merchant backend – or have them forwarded automatically to your systems.

Interfaces (APIs)

Documented interfaces connect your systems to the Marketplace so you can take over all transaction data directly.

Greater reach

Through our marketing channels, customers learn about you, your services and your news.

Apply as a merchant now — To the registration form ▶

HOW ORDERS REACH YOU

From the customer's upload to shipping – digital and transparent.

1

The customer uploads

The customer uploads their 3D model to protiq.com. The file is checked automatically and optimized for production.

2

Price from your calculation

For every suitable material and process, your stored calculation determines the price immediately – with up to three delivery times if you wish.

3

The customer compares and chooses

In the supplier comparison, the customer sees prices, delivery times and ratings of all matching merchants and chooses for themselves. Thanks to your filter data, you reach customers who are looking for exactly what you offer.

4

The order goes to you

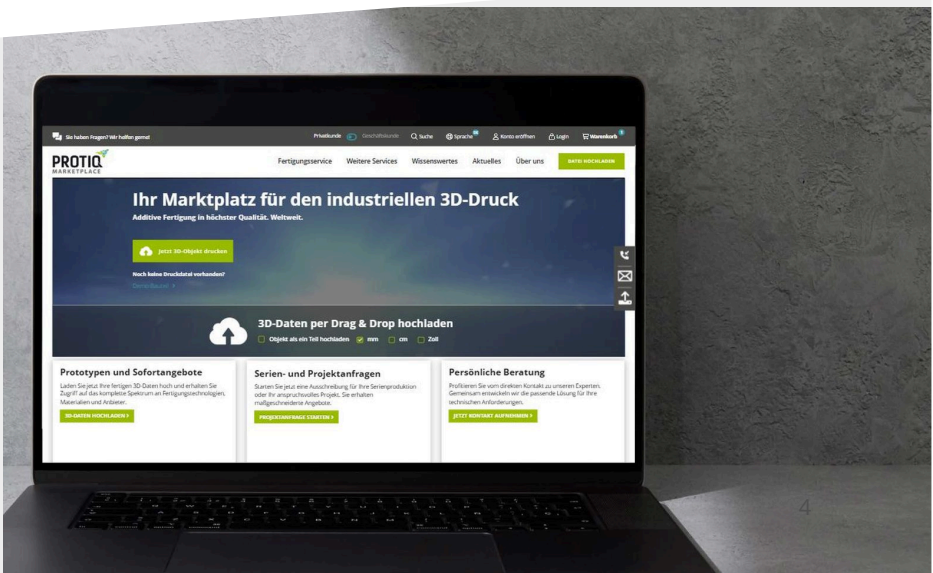
The order appears in your merchant backend or is transferred automatically to your systems. You work with your own order confirmations, invoices and delivery notes.

5

Manufacture and ship

You manufacture the parts and ship them yourself as usual; further logistics services are available by arrangement. After delivery, the customer rates the order.

▶ View our merchants

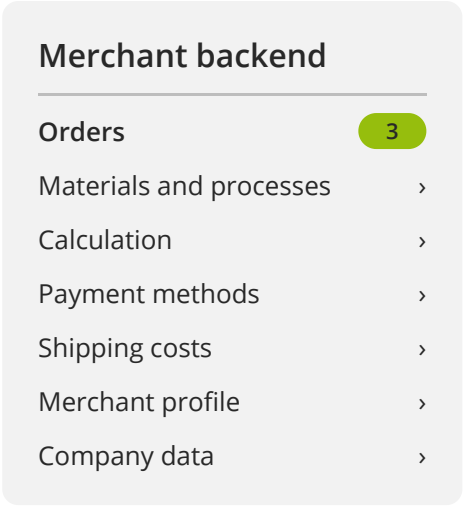


FEATURES FOR MERCHANTS

Your merchant backend

You manage your offer on the Marketplace yourself – in one place.

In the merchant backend, you enter company data, materials, payment methods as well as shipping cost rules and carriers, see all order transactions and edit your merchant profile. Even after going live, you can adjust your calculations at any time and add new materials to your offer.



Calculation

We provide a calculation template for your processes, materials and finishing options. We never see your pricing – prices are calculated individually for every part.

Filter data

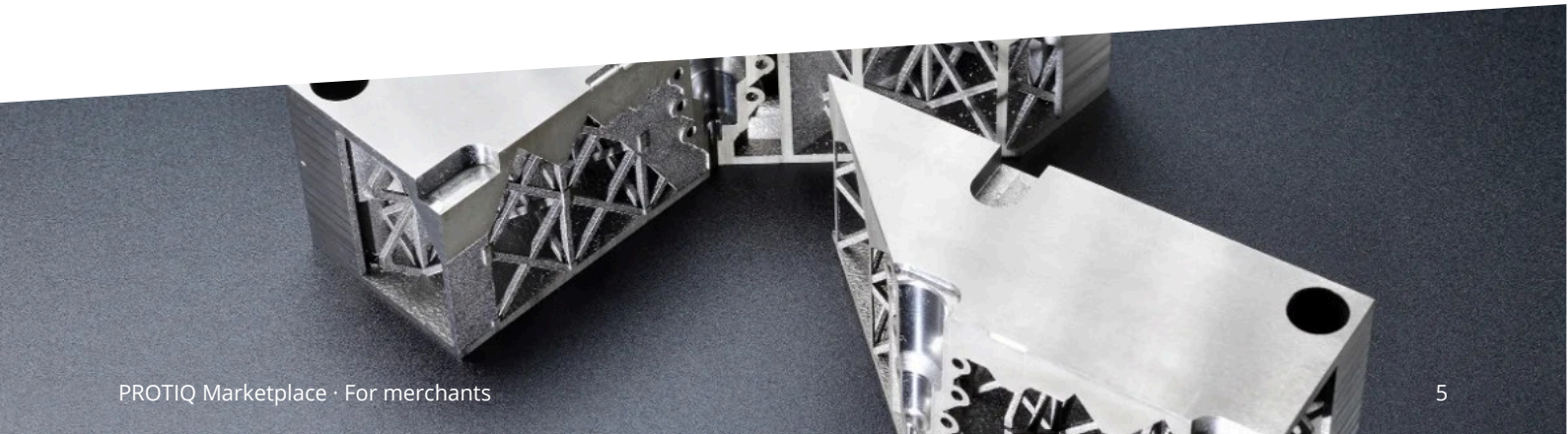
Customers narrow down the selection with filters, e.g. by material properties. Store characteristic values for your materials – so your offer is shown to exactly the customers looking for it.

Your own documents

Use your own order confirmations, invoices and delivery notes – and your own material data sheets.

Your target customers

Both business and private customers order on the Marketplace. You decide whether to exclude private customers from your offer.



GROWING TOGETHER

The PROTIQ Marketplace is constantly evolving – based on our customers' requirements and our merchants' feedback. You benefit from this on many levels.

Your merchant profile

On your profile, you introduce yourself to potential customers in detail: with a company description, specialist areas, certificates, images, downloads and your own posts. Customer ratings show how satisfied your customers are.

View all merchant profiles ›

Marketing

We also support you beyond the platform: with social media posts, newsletters, joint articles and projects as well as joint trade fair appearances. We introduce new merchants to our customers on our website and through our channels.

Personal support

The PROTIQ team is there for you with technical and platform questions – from onboarding to day-to-day operation.

Logistics

You take care of packaging and shipping yourself as usual. Further logistics services can be arranged with us if required.

PROTIQ Purchase

Many large companies have complex onboarding processes for new vendors. With PROTIQ Purchase, they can still order from you: the customer chooses you as the merchant, the invoice comes from PROTIQ.

▶ Learn more



HOW TO BECOME A MERCHANT

We are looking for manufacturing service providers who add new materials, processes or services to our portfolio. Seven steps to get started:

1 **Contact form**

Use the **registration form** to send us information about your company, your machinery and your materials.

2 **Feedback**

We review your request. As we place great value on high quality and a broad range of materials and processes, we cannot accept every request. If your company is a good fit for the platform, you will receive further information.

3 **Non-disclosure agreement**

To keep all content confidential, we conclude a non-disclosure agreement. You can view a **sample** in advance.

4 **Onboarding**

In an introductory meeting, usually online, we discuss all topics – from calculation and filter data to merchant profile and marketing. Afterwards, you receive a summary including the terms and conditions.

5 **Merchant backend**

We activate your merchant backend. You enter company data, materials, payment methods and shipping cost rules and complete your merchant profile.

6 **PROTIQ Purchase**

In parallel, we register you as a vendor. This allows customers to order from you via PROTIQ Purchase as well.

7 **Go-live**

As soon as you activate your first material, you are visible in the ordering process and appear in the merchant overview. We introduce you to our customers through our channels.

! **Requirement:** Certification to ISO 9001 or an equivalent quality management standard is mandatory for working with us.

BECOME PART OF THE PROTIQ MARKETPLACE

We look forward to welcoming you as a merchant.

1

Fill in the registration form

Send us your details via the **form on protiq.com** – we will get back to you.

2

Talk to us in person

Do you have questions in advance? **+49 5235 34 38 00** or **service@protiq.com**

3

Get to know the Marketplace

See how **our merchants present themselves** and read the **brochure for customers**.

This brochure and more to download

You will find information material for merchants and customers in the download area on **protiq.com**.

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Online
Become a merchant ›
Merchant profiles ›
Further partnerships ›